

Diverse Supplier Accelerator Case Study





AT A GLANCE

WHAT THIS PROGRAM MEANS

The Value of Connections

"The best part of the accelerator program was the passion and vision of our program organizers and coordinator Cydni Baldwin who helped navigating the Compass and Foodbuy landscape with clear details and expectations. My mentor Crystal Durr is a rock star and connected me to various divisions with whom we had not done business before and now we do. Last but not least, I must thank our manager Hannah Cranford for her steadfast support and passion for us. We are very thankful for many Foodbuy angels on our shoulders."

"The Foodbuy accelerator program is truly designed to help the diverse vendors understand how to navigate the world of Foodbuy and over all business world."

WHY THIS PROGRAM MATTERS

"Our Healthcare Member's team was very delighted by the offerings and versatility of Monsoon Kitchen's product. Additionally, working with their team was easy and seamless." – Awo Amenumey, Foodbuy Culinary Solutions Team (Healthcare)



Founder/Owner Swati Elavia

Certification Asian-owned

Founded 2004

Compass Partnership 2017

Accelerator Program 2023

Revenue Growth 75% from 2023 to 2024



LEARN MORE

The Foodbuy Supplier Diversity Accelerator Program is a 9-month program designed to accelerate the development, growth and utilization of Women and Minority-Owned Enterprises (W/MBEs) throughout Compass Group and Foodbuy businesses. The Accelerator provides one-one mentorship and coaching plus joint business plan development for contracted back-of-house Foodbuy partners.